

Mohamed Abduldayem

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OBJECTIVE:

To Obtaining a challenging position in an international organization in which I can add to my education & skills to be a part of well-organized team and to provide commitment to perform high quality work.

PERSONAL PROFILE:

Nationality : Egyptian
Education : Faculty of law – Helwan University
Marital Status : Married

CAREER HIGHLIGHTS:

***June 2018 – Until now:**

Sales supervisor

Hygienic Paper Company (Fine)

Riyadh - Saudi Arabia



*** January 2017 – march 2018:**

Unit Manager

International Holding Partners

Riyadh - Saudi Arabia



*** Joly2014- January 2017**

Sales Supervisor

Arabian Trading Supplies

AL-Riyadh - Saudi Arabia



*** December 2011 - Nov 2014**

Credit Sales Man

Arabian Trading Supplies

AL-Riyadh - Saudi Arabia



PROFESSIONAL TRAININGS:

1. Communication skills
2. Handling objection
3. Basic & Advanced Selling Skills Workshop.
4. persuasive selling
5. The Effective Negotiation Skills & Tactics
6. Sales Supervisory Skills
7. Train the Sales Trainer & Sales Supervisory Skills Workshop.

RESPONSIBILITIES:

- *Ensure effective operational manpower planning for daily schedules.
- *Supervise the Sales Floor to ensure productivity and brand standards -are maintained.
- *Maintain commercially focused displays.
- *Manage daily performance to achieve results.
- *Demonstrate service excellence by building professional relationships and repeat customer base
- *Provide feedback in a timely manner in the areas of time management, and reporting is advocacy, market requirements, and customer issues, and activity competitor, and new business opportunities and any things are the other to be important in order to maintain relationships with customers and growth in this area.
- *provide the sales force with training to equip them to deal with their customers and achieve their goals.
- *follow the line of the delegates and the extent of their investigation to the desired goal of them all.
- *determine the desired goal of each delegate.
- *work to expand the customer base.
- *Demonstrate service excellence by building professional relationships and repeat customer base
- *Provide feedback in a timely manner in the areas of time management, and reporting is advocacy, market requirements, and customer issues, and activity competitor, and new business opportunities and any things are the other to be important in order to maintain relationships with customers and growth in this area.
- *provide the sales force with training to equip them to deal with their customers and achieve their goals.
- *follow the line of the delegates and the extent of their investigation to the desired goal of them all.
- *determine the desired goal of each delegate.

RESPONSIBILITIES:

- Follow up with the team for high volume sales.
- Arrange credit through finance department.
- Ensure smooth delivery of goods.
- Update dealers and potential customers at the introduction of new products.
- Payment collections & promotion & discount per schedule

COMPUTER SKILLS:

Excellent in: Windows, Word, Excel, Power Point and Outlook.