



Medhat Mohamed Ahmed Abdel Gawad

Business Administration

PERSONAL INFORMATION

- **Date of Birth:** 03/09/1972
- **Marital Status:** Married
- **Military Status:** Completed
- **Nationality:** Egyptian
- **Current location:** Riyadh, KSA

EDUCATION

BA in Commerce, Business Administration Division.
Mansoura University
From [1992] To [1995]

WORK EXPERIENCE

- ✓ **[Project Supply Company] [Regional Sales Manager]**
From 2018 till now

“Appointing and training sales teams. Setting goals and studying the market and competitors. Leading sales teams. Compression of expenditures as appropriate. Establishing good relationships with clients and the team, managing crises and making decisions.”

- ✓ **[Al-Soufa Al-Wataneya Company] [Al-Wasta Sales Manager]**
From 2016 To 2018

“Setting goals, assigning sales cadres and training them, following up on achieving goals with sales teams and opening up good relationships with customers.”

- ✓ **[Ajlan & Brothers.] [Regional Sales Manager]**
From 2006 To 2015

“Setting sales plans and required goals in coordination with senior management, researching and studying the market and competitors, developing sales policies that fit market variables and competitors, leading sales teams, solving problems, and visiting major customers.”

- ✓ **[Ajlan & Brother] [Sales Supervisor] From 2003 To - 2005.**
- ✓ **[Mutah Medical Company] [Sales Representative] From 2001 to 2003**

SKILLS

- ✓ **Fluency in using the computer, software and the Internet, Especially for Office programs.**
- ✓ **Leadership, Analysis Practitioner, Time Management Technician.**
- ✓ **Problem solving and decision making.**
- ✓ **Well planning.**

PROFILE

“Professional business administrator with background in sales, marketing, client relations, and financial management. Highly skilled in managing operational duties of business and propelling teams towards success. Prior experience in organizational leadership and executive administration lends strong leadership abilities to qualifications. Exemplary professional expertise and superior communication skills in both written and spoken forms. Previously led teams ranging in size from 25 to 150, and successfully optimized company budget by 29 percent.”

CONTACT

PHONE:
0565241216

EMAIL:
aem111@hotmail.com

LANGUAGE

Arabic: Mother Tongue

English: Very Good

COURSES AND CERTIFICATES

- ✓ **Management of the sales teams, the creativity center for training and administrative development.**
- ✓ **Problem Solving and Decision-Making Skills, Ajlan & Brother Center for Management Development.**
- ✓ **ISO Certificate in Administrative Auditing and Follow-up, Management Institute**