

Ayman fekry alnahas

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| **objective** |
|  | Seeking a challenging position where my theoretical and practical experience could be developed and enhanced in a prestigious organization.Seeking a job at a reputable company where my background and experience can be well utilized |
| **education** |
|   | 2006- 2003 Alex University ALEX, EgyptBA of.* Bachelor of Computer since.
* Grade: Good.
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| **skills** |
|  | ***Computer Skills:**** Very Good Knowledge of MS Windows, Office, MS Project and Internet.
1. ***Language Skills:***
* Native language Arabic.
* V Good command of both written and spoken English.
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|  | **(job EXPERIENCE)** * **Alexandria sales manager at Heinz company from may 2022 till now**
* **Riyadh branch manager at " Ajlanbros Company “** (APR 2018- Apr 2022)
* **Reporting to sales Director**

***Responsibilities*** * Managing organizational sales by developing a business plan that covers sales, revenue and expense controls.
* Manage business about 40 M SAR per year.
* Manage team ( 9 presell – 2 drivers )
* Meeting planned sales goals.
* Setting individual sales targets with the sales team.
* Tracking sales goals and reporting results.
* Overseeing the activities and performance of the sales team.
* Training sales reps.
* Developing sales team through motivation, counseling and product knowledge education.
* Promoting the organization and products.
* Monitoring and evaluating the activities and products of competitions.
* Visit key costumers to strengthen relations with them.
* (AUG.2015- JUL. 2018) – Alexandria Sales super visor at " **Speed ahmed Hassan Egypt**
* (Mar.2009-May. 2015) – territory Sales Supervisor at " **PEPSI Cola Saudi Arabia.**
* (mar. 2007- JAN.2009) – Sales Supervisor at **" JEMMA mineral water UEA .**
* (Feb. 2006 - Feb.2007) – Sales Supervisor at **" NAHL mineral water Egypt .**
* (Mar. 2004- DEC.2005) – Sales rep at **" Nestle mineral water ksa .**
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| **Trainings** * Enhanced Presentation & project development skills
* Preparing leaders (Pepsi)
* (Jun 2009) Basic sales and marketing in (Pepsi academy)
* Time management and coaching course (AJLANBROS)
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| **Personal Information** |
|  | Date of Birth: 01/01/1983Marital Status: Married |

* + - Egyptian Driving valid license. Yes (private)
		- Saudi Driving valid license. Yes (private)
		- Uae Driving license. Yes (private)
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