

Feras Alsuwaidan

WORK EXPERIENCE

Kathb contractor | Relationship Officer

March 2022 - Present

- Follow up projects and report the achievements.
- Follow up with engineering management and report to management.
- Make administrative reports to management.
- Coordinate between departments in the organization.
- Marketing projects.
- Make real estate deals.

Saud Al Daeyl Agency for Real Estate | Real Estate Sales

July 2020 to March 2022

- Marketing and offering the offers and requests from clients.
- Property Management.
- Follow up rent collection and assets.
- Follow up maintenance and cleaning for properties.
- Bring new and exclusive properties offers.
- Make deals between the buyers and purchasers.

Hossam and Majed Al Majed (Al Magdiah Residences | Sales Specialist

July 2019 to July 2020

- Follow up the new projects to hand over to the customers.
- Marketing properties (Apartments)
- Follow up the apartment receiving to the clients along with contracts department.
- Marketing investors apartments and provide services after sale.
- Finalize investors contracts through Ejar platform.

Mozzat Food Company | Sales Supervisor

July 2018 to March 2020

- Make a business plan to B2C for retail branches.
- Contact companies to start a new sales line with B2B.
- Observe the level of sales all year to determine the peak season and low sales season.
- Make reports to management.
- Coordinate with marketing team for marketing promotions.
- Follow up with logistic department to ensure all products are received on time.
- Control inventory all time and conduct inventory once every month.

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Saudi Arabia, Riyadh

EDUCATION

- **Diploma in Interior Design.**

Engo soft Academy

- **High School.**

Al Jeel Schools

SKILL

- Customer Service.
- Communication Skills
- Sales
- Negotiation.
- Microsoft Office.
- The passion to learn new things
- Fast Learner.