



MOSTAFA YOUSSEF

SALES MANAGER

CONTACT

0544226324

Mostafaymba2012@gmail.com

<https://linkedin.com/in/mostafa-youssef-egy-930b51182>

RIYADH – SAUDI ARABIA

COURSES

- ❖ Oracle11i "Financial track" -next academy -- 2008 •
- ❖ ICDL - Helwan University – 2007
- ❖ C&c++ - Helwan University –2005
- ❖ Carating&Managing Interactive Dashboards Using Exel elmonitor2022
- ❖ Advanced Sales Strategies elmonitor2022
- ❖ Human Performance improvement elmonitor2022
- ❖ The fundamentals of Pricing Management elmonitor2022
- ❖ The science&art of Time management elmonitor2022

PERSONAL INFORMATION

Nationality: Egyptian

Birthday: 29/01/1986

Marital status : married

Driving license : ok Egy and Saudi Arabian

EXPERIENCE

Jan 2020– Present

SALES MANAGER ALRWAD CO CAIRO

Responsibility

- DESIGN OF ANNUAL SPECIAL PLANS IN SALES DIVISION BY RELYING ON STUDYING MARKET REQUIREMENTS.
- SET STRATEGIC SALES GOALS BY SETTING A SET OF EXPECTATIONS ABOUT - THE VOLUME OF SALES TO BE ACHIEVED.
- SET AND ADJUST PRICES FOR SALES, BY PURSUING COMPETITION WITH OTHER COMPANIES.
- FOLLOW-UP ON THE WORK OF THE SALES SECTION STAFF.
- PROVIDING ADVICE AND ADVICE TO EMPLOYEES, TRADERS AND CUSTOMERS WHO ENGAGE WITH THE COMPANY.
- TRAINING COURSES AND WORKSHOPS FOR SALES SECTION STAFF, ESPECIALLY NEW STAFF.
- Responsible for achieving sales and collection target separately.
- Open new clients and make sale contract order.

JUN 2016–MAY 2019

SALES SUPERVISOR AJLAN & BROS RIYADH-KSA

Responsibility

- responsible for sales team of five sales representatives Four different categories of products and brands each salesperson
- Responsible for achieving sales and collection target separately
- Responsible for more than 300clients and accounts specializing in men's clothing in the East Riyadh area.
- Open new clients and make sale contract order.
- Daily and monthly sales management sales reports
- TRAINING COURSES AND WORKSHOPS FOR SALES SECTION STAFF, ESPECIALLY NEW STAFF.
- Open new clients and make sale contract order.

2014–APRIL 2016

SALES SUPERVISOR DIMA FOODS CO. RIYADH-KSA

MAY 2011–MAR 2014

SALES SUPERVISOR LACTEAL & PRESIDENT CO.CAIRO

FEB 2010–JAN 2011

SALES REPRESENTATIVE ATYAB CO. CAIRO

JAN 2009–JAN 2011

SALES SUPERVISOR RAGBSONS" MARKET" - CAIRO

EDUCATION

- High qualification : MBA- Cairo university (2012)
- General qualification : bachelor of foreign trade "Arabic" Department : Management information system
- University : Helwan University (2003 to 2008)
- GRADES : GOOD